Company profile of BESTOP Shenzhen, PRC BESTOP ACRYLIC WARE PRODUCTS LTD

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BESTOP

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Business Philosophy of BESTOP

To provide high quality products, speedy production & reasonable prices to the users of Point-of-Purchase (P.O.P.) materials.





History of BESTOP

BESTOP as a locally owned enterprise was established six years ago as a specialized manufacturer & exporter of acrylic giftware and advertising premiums to end-users, designers & agency in a small location in the city core of Shenzhen to the recently purchased facility in the suburb, Long Gong, Shenzhen.





The Production Facility of BESTOP

- Size of Land:
- Size of Factory:
- Staff Quarters:
- No. Of Staff/Workers:

- 5,000 sq. m.
- 5 Story High at 2,000 sq. m@
- 4 Story high with 8 rooms per floor
- Maximum Occupants: 384 staff/workers
- A total of 100 persons (5 office & 95 workers)





Strengths & Ability of BESTOP

In its early start as a specialty manufacturer & exporter of acrylic products, the Company focused on simple & labor intensive type of works. As skills & technology evolved, we added the finest mix of products, designs, the use of materials and along with an array of fascinating colors & shades to make our products modern & allow the products to relate the intended messages of our clients.

We strive to constantly improve on and to maintain the highest quality of products by looking for the right & precision machinery to do our jobs on hand better & quicker and to adopt the AQL standard of quality control.

We are able to keep our prices at a very reasonable level by using computer programs to calculate the most cost-efficient way to cut our acrylic sheets to the required sizes for lowest wastage.

We encounter many orders from our customers which required a very specify production requirements or new tooling, so we have since established a network of professionals who are the leader in its own field to assist us in completing the job. Without such network, we cannot be able to finish the task at such a short production time & under such a reasonable pricing

Major Types of Machinery Used by BESTOP in Its Fabrication

- Die Cut Acrylic Sheet Machine (Large) 1 set
- Die Cut Acrylic Sheet Machine (Small) 3 sets
- Edge Polishing Machine 2 sets
- Sawing Machine with Angle Adjustments 3 sets
- Miter-cut machine 1 set
- Angle Folding Machine 6 sets
- Angle Forming Machine (Large) 2 sets
- Sand Blasting machine 1 set
- Laser machine-2 set
- CNC router-1set

Production Capacity of BESTOP

- Based on a Regular 8:00 to 1730 hrs Work Day
- Brochure Holders: **4,000 units** per day
- Menus Stand with 4C Silk Screen Printing; 10,000 units per day
- Menus Stand with 1C Silk Screen Printing; **20,000 units** per day
- Other Fabrication: Depend on Design



ANNUAL SALES OF BESTOP

Annual Sales of BESTOP

Fiscal year in USD\$

🔹 Unit: Million

7

6

5

3

2

 $\mathbf{0}$

2000 year
2001 year
2002 year

Prospects & Goals of $\ensuremath{\textbf{BESTOP}}$

- **P** 1. As China is officially assented into the World Trade Organization (W.T.O.), there are ample of opportunities for the Western partners to trade with China in all business sectors. Union Thai, being one of the prominent players in acrylic manufacturing & fabrication, is seeking the golden opportunity to export acrylic products to many business partners outside China.
- 2. The low overhead cost, ample supply of raw materials & the readily available modern techniques & machinery in China has greatly increased the competitive edges of Union Thai in the field of acrylic manufacturing & fabrication.
- 3. Acrylic materials are recyclable and are very environmentally friendly. It has become widely used in the advertising & promotion sectors. Thus the demand for these kinds of acrylic products is fast-growing and has since generate increased sales volume for Union Thai and the growing trend is going to last for a few more years.
- 4. By working with business partners, Union Thai will strive to continue to improve on its design & workmanship and still be able to offer a reasonable price to our business partners.
- 5. As a result of the above efforts. Union Thai is geared to expand its horizon by adding new partners from local & abroad to become a prominent force in the business of acrylic manufacturing & fabrication.

ACRYLIC LEAFLET STAND













ACRYLIC THOPY

















HOUSEHOLD PRODUCTS



PST 3004 Cosmetics & Accessory Box 129×111×76 m / 508×437×299 in.



PST 3006 Cosmetics & Accessory Box 171×108×51 m / 6.73×4.25×2.01 in.



PST 3005 Cosmelics & Accessory Bo 100×100×73 m / 3,94×3,94×2,87 m.



PST 3002 Accessory Box 186×150×69 m / 7.32×5.91×2.72 in.



PST 7001 Tissue Holder 304×154×92 m / 11.97×6.06×3.62 in.



PST 7002 Tissue Holder 143×160×186 m / 5.63×6.30×7.32 in.





II. Acrylic Stands & Holders

- Mobile Phone Stand Assorted Colors
- Pen Stands
- Memo Holders
- Visitor Card Holders
- Business Card Holders Assorted Colors
- Magazine/Paper/Brochure Holders
- File Trays & Name Plates
- Wine Stands

































POS Products















POP DISPLAY STAND









Jewelry Display







Jewelry Display



BJ-09



name:ear ring display material:acrylic color:transparent thickness:5mm(base)+3mm(top) size:ritt35mm*40mm(H)



BJ-11

name:ear ring display material:acrylic color:matt color thickness:5mm size:50mm*40mm*60mm(H)

Watch display stand



ALIMIUM WITH ACRYLIC WATCH DISPLAY





Square rings display 7/pcs per set



FISH TANK & VAST





CONTACT INFORMATION

BESTOP ACRYLICWARE PRODUCTS FTY

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